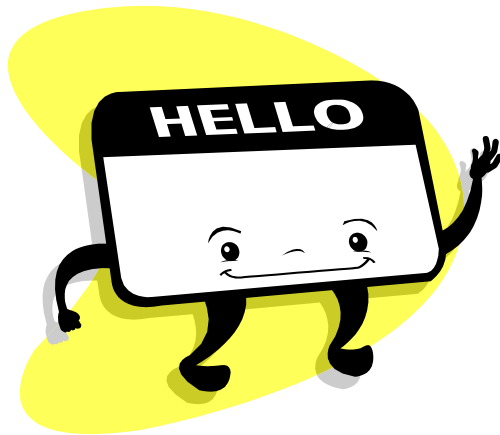


Leadership Essentials: 18 Keys to Engaging Employees

**Presented by APLS Group
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Introduction – “Meet and Greet”



Small Group Exercise

Discuss the following at your tables:

- Brainstorm a list of the differences between good and great leaders?
- Narrow down the list to your top 3 choices
- Report out to the total group



Leadership Quotes

- If your actions inspire others to dream more, learn more, do more and become more, you are a leader.

John Quincy Adams

- The ultimate measure of a man is not where he stands in moments of comfort, but where he stands at times of challenge and controversy.

Martin Luther King, Jr.





Leadership Quotes

- Management is doing things right; leadership is doing the right things.

Peter F. Drucker

- Leadership is the art of getting someone else to do something you want done because he wants to do it.

Dwight Eisenhower



Definition

Employee engagement, also called work engagement or worker engagement, is a business management concept. An "engaged employee" is one who is fully involved in, and enthusiastic about, his or her work, and thus will act in a way that furthers their organization's interests. ...



Did You Know These Facts?

- 4 out of 10 employees are disengaged globally
- 70% don't like their job or their manager
- Cost \$350 Billion
- In the US the number is greater –6/10
- Emotionally disconnected
- Less productive



Do You Know How To Get There?



Employee Engagement

18 Keys to Success



- Clear, Consistent, Open and Honest Communication
- Treating Others with Respect and Dignity
- Genuine Care/Concern for Others -- Empathy
- Active Listener not Teller



More Keys to Success



- Build Trust by giving freedom
- Exhibit Integrity –watch your words
- Show employees they make a difference
- Recognize Achievements
- Foster an environment of Openness



Still More Keys to Success



- Think Globally
- Giving and Receiving Feedback
- Be a Coach and Mentor
- Volunteering
- Social Interaction outside of the workplace



Still More Keys to Success



- Understand what employees are thinking
- Flexibility
- Ask for Employee Input -- involvement
- Be Available



Leadership Quotes

- ❖ “The achievements of an organization are the results of the combined effort of each individual.”
- ❖ “Coaches who can outline plays on a black board are a dime a dozen. The ones who win get inside their player and motivate”
Vince Lombardi



“Engagement = Motivation = Performance =
Productivity = Profitability”

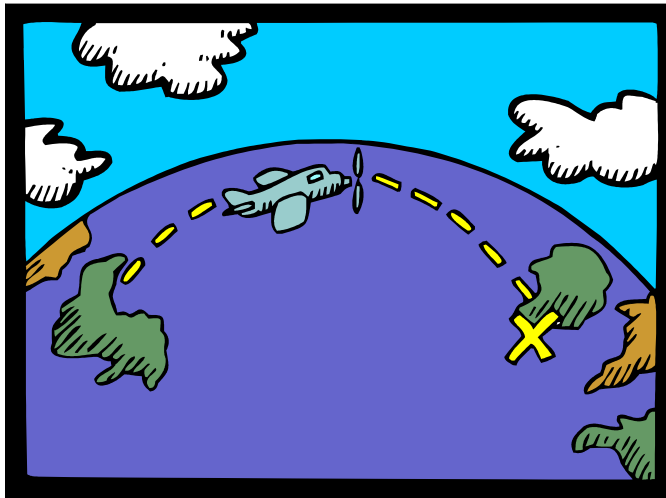


Take Home Strategies

What are the **2 keys** you want to **implement immediately** from this session?



Thanks For Attending



- To contact me: nanci@aplsgroup.com
- To learn more APLS Group visit our website www.aplsgroup.com

